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ATNA: All Talk, No Action

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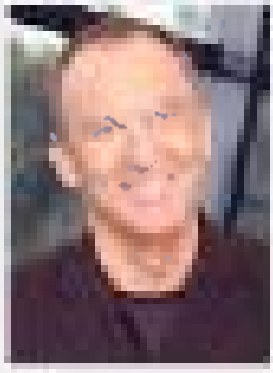

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3. Demand and reward actions, not announcements

So hold others accountable in the same way you hold yourself: when you achieve an announcement goal, on to achievement, and do not even begin to rest your head in approval. Don't let your subordinates get the praise for their announcements!

Giving acknowledgement for announcements rather than achievements with a negative standard allowing your peers to give lip-service recognition for actual accomplishments.

4. Ignore excuses, focus solutions

Always ignore excuses. Don't listen even if everyone tells you, "I just want to explain." Everyone says, "I didn't want to know why something didn't work, I only want to know how you will make it work. Tell me how you will do it in the future."

People of action lead lengthy debate and more excuses for failed

Solutions?

Resulting by plan due through an implementation of excuses is rarely satisfying, and in reality, it can lead to long-term motivation issues, depression, and other psychological and physical problems.

By following these simple rules, you will be surrounded by positive-minded people who will make you, and your team more efficient and successful.

When employees don't feel productive by the manager or consultant productivity system. There is too much talk and not enough action.

*Translated by Anja Stelzer.

About Joe Aubert

Joe Aubert is a trainer and consultant in the fields of communication, motivation and mental training. He is an Audit consultant, bestselling author who developed a unique method for happy life and for flexible personality development. A public speaker that renowned at 100 events and teams demonstrated that their unique form of personal development training had a very effective impact. His knowledge is endorsed in the business system in Europe and he now focuses business in Europe, Australia, countries and companies in the U.S., as well. For more information, visit www.aa-12.com or e-mail: aa@aa12.com

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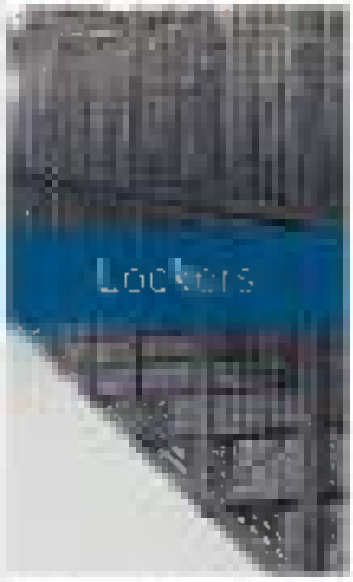

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